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Form Revised: February 2005

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**TORONTO TRANSIT COMMISSION  
REPORT NO.**

**MEETING DATE:** OCTOBER 25, 2006

**SUBJECT:** Sale And Removal Of Various Mixed Metals For A One Year Period Commencing December 1, 2006 To November 30, 2007

**RECOMMENDATION**

It is recommended that the Commission authorize the award of a one year contract for the period of December 1, 2006 to November 30, 2007 for the sale of various scrap metals to the following two companies:

- Inland and Marine Salvage for Groups 1, 2, 4
- RAM Iron and Metal for Groups 3

**FUNDING**

Proceeds from the sale of scrap metal are credited to the TTC's Operating Budget or Capital Program as appropriate.

**BACKGROUND**

The Commission tenders for the sale of various scrap metals on a yearly basis due to the volatility in the metal market. The scrap metal is tendered in four groups:

- Group One - Mixed (General) Contaminated Metal
- Group Two - Rail, Wheels and Brake Linings
- Group Three - Aluminum, Stainless Steel, Copper, Brass and Cable
- Group Four - Shavings

## DISCUSSION

Seven companies were invited to submit a bid in addition to a public advertisement on the Commission's Website on July 20, 2006. Six companies responded as summarized in Appendix 'A'. The bids were priced by weight. The volume of material for the next 12 months was estimated based on forecasted volumes.

Inland and Marine Salvage Ltd. submitted the highest bid for Group I Metals, Group II Steel and Group IV Shavings. They did not offer any exceptions/qualifications and are considered commercially acceptable. The Commission has had a contract with Inland and Marine Salvage Ltd. for these requirements in the past, and they had performed satisfactorily. They are recommended for award for these requirements.

RAM Iron & Metal submitted the highest bid for Group III Alloys. They did not offer any exceptions/qualifications and are considered commercially acceptable. The Commission has had a contract with RAM Iron & Metal for Group III Alloys in the past, and they had performed satisfactorily. They are recommended for award for this requirement.

The bids received from ACS Iron and Metal, Colantonio Metals, Recycle Trade and Stark Iron and Metal were all found to be commercially acceptable but as their pricing was lower than the recommended companies, they were not considered further.

Based on total weighted average pricing, the recommended bid for Group 1 Metals is 57% higher, Group II Steel is 26% higher, Group III Alloys is 40% higher and Group IV Shavings is 133% higher respectively than the current one year contract.

The increases are attributed to significant increases in the market prices of ferrous and nonferrous metals (e.g. steel, copper, aluminium, stainless steel, etc) which also increases the value of scrap metals.

The following are the recommended awards and the estimated revenue to be generated.

Group One - Inland Marine & Salvage = \$415,950.00  
Group Two - Inland Marine & Salvage = \$121,975.00  
Group Three - Ram Iron & Metal = \$174,500.00  
Group Four - Inland Marine & Salvage = \$ 1,400.00

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September 20, 2006  
9-118-80  
Attachment – Appendix 'A'

**APPENDIX 'A'**

**SALE AND REMOVAL OF VARIOUS MIXED METALS**

**ESTIMATED REVENUE SUMMARY**

	<b>INLAND &amp; MARINE SALVAGE LTD.</b>	<b>RAM IRON &amp; METAL</b>	<b>ACS IRON AND METAL</b>	<b>RECYCLE TRADE</b>	<b>COLANT MET</b>
<b>GROUP 1</b> Mixed Contaminated	<b>\$415,950.00*</b>	\$329,250.00	\$46,625.00	\$0	\$58,5
<b>GROUP 2</b> Rail, Wheels and Brake Linings	<b>\$121,975.00*</b>	\$110,775.00	\$68,700.00	\$101,000.00	\$71,02
<b>GROUP 3</b> Aluminum, Stainless Steel, Brass, Copper and Cable	NIL	<b>\$174,500.00*</b>	\$166,350.00	\$130,050.00	\$173,2
<b>GROUP 4</b> Wheel Shavings	<b>\$1,400.00*</b>	\$160.00	\$600.00	\$0	\$632

**\* RECOMMENDED FOR AWARD**